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TO: Vendors Addressed

FROM: Marc David Garcia
Purchasing Specialist

SUBJECT: **Library Services and Instructional Resources Cooperative Library, STEM and Technology Related Goods and Services**
RFP 23-AGENCY-000115, Extension 1 of 4

DATE: **August 18, 2023**

This request for proposal (RFP) allows the Region One Education Service Center and its Library and Instructional Resources (LSIR) Cooperative members the opportunity to contract with qualified vendors for consultants; instructional software/applications; library books, furniture, and supplies; magazine subscriptions, multi-media equipment; STEM related goods and services, technology software/applications, hardware, and equipment; and other library, STEM and technology goods and services. The Library and Instructional Resources Cooperative currently serves fifty-five (55) members and over four hundred thousand (400,000) students. Item descriptions, specifications and/or technical requirements and estimated quantities are provided for items. Cooperative members may be required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their needs.

On July 15, 2022, the Region One ESC Purchasing Department received fifty-eight (58) responses to the Library and Instructional Resources Cooperative Library, STEM and Technology Related Goods and Services RFP 23-AGENCY-000115. Proposals were evaluated to select the best qualified vendors based on the established criteria. Fifty-three (53) vendors are being recommended for award. The following five (5) vendors are not recommended for award: a no bid response was received from Carolina Biological Supply Company – Burlington, NC; a duplicate response was received from Audio Visual Aids – San Antonio, TX; and incomplete responses were received from North Star Editions, Inc. – Mendota Heights, MN, STARR-Alt Helper – Ennis, TX, and Tools for Schools, Inc. – Houston, TX. The term of this proposal is effective upon board approval through June 30, 2023, with the option to extend up to four (4) one-year terms if all parties are in agreement.

On August 18, 2022, the Region One ESC Board of Directors met to review and approve the recommendation of the Library Services and Instructional Resources Cooperative Library, STEM and Technology Related Goods and Services RFP 23-AGENCY-000115 as presented by Region One ESC Administration.

On August 17, 2023, the Region One ESC Board of Directors met to review and approve the extension recommendation of the Library Services and Instructional Resources Cooperative Library, STEM and Technology Related Goods and Services RFP 23-AGENCY-000115-E1 as presented by Region One ESC Administration. All current awarded vendors were offered the opportunity to utilize the first of four (4) extension options for Library Services and Instructional Resources Cooperative Library, STEM and Technology Related Goods and Services RFP 23-AGENCY-000115, effective upon board approval through June 30, 2024, with three (3) additional extension options remaining if all parties agree. Forty-four (44) vendors agreed to the extension option. Nine (9) vendors, 3-C Technology, LLC – Lancaster, TX, ABDO Publishing dba ABDO-Spotlight-Magic Wagon – Minneapolis, MN, Accelerate Learning, Inc. – Houston, TX, ELB US, Inc. – Pleasanton, CA, GBCStories.com, LLC – McKinney, TX, Museum of Science – Boston, MA, NCS Pearson, Inc. dba Certipoint, a business of NCS Pearson, Inc. – Bloomington, MA, Neuron Fuel, Inc. – Los Altos, CA, Smartest Edu, Inc. dba Formative – Santa Monica, CA, were unresponsive in returning the extension documents, and are therefore not recommended for award.

Administration recommended approval of the Library Services and Instructional Resources Cooperative Library, STEM and Technology Related Goods and Services RFP 23-AGENCY-000115-E1, based on the proposal extensions received and meeting the evaluation criteria established, to the following forty-four (44) vendors for use on an as-needed basis:

1. Audio Visual Aids Co dba Audio Visual Aids – San Antonio, TX
2. Barnes & Noble Booksellers, Inc. – New York, NY
3. Bound to Stay Bound Books, Inc. – Jacksonville, IL
4. Cengage Learning, Inc. – Boston, MA
5. Cengage Learning, Inc. dba Gale – Boston, MA
6. Children's Plus, Inc. – Beecher, IL
7. Coughlan Companies, LLC dba Capstone, Capstone Classroom – North Mankato, MN
8. Cox Subscriptions, Inc. dba W.T. Cox Information Services – Shallotte, NC
9. Delaney Educational Enterprises, Inc. – Peotone, IL
10. Doyle & Associates, Inc. – Brookshire, TX
11. Express Booksellers, LLC – Dallas, TX
12. Follett Content Solutions, LLC – McHenry, IL
13. Gateway Education Holding, LLC dba Savvas Learning Company, LLC – Paramus, NJ
14. Gravitas Publications, Inc. – Albuquerque, NM
15. Hertzberg-New Method, Inc. dba Perma-Bound Books – Jacksonville, IL
16. iBenzer, Inc. – College Point, NY
17. IXL Learning, Inc. – San Mateo, CA
18. JADE Distributing, Inc. – Kingwood, TX
19. JANGA Technology, LLC – Pharr, TX
20. Keystone Books and Media, Inc. – Steger, IL
21. Lakeshore Parent, LLC dba Lakeshore Learning Materials, LLC – Carson, CA
22. Learning A-Z, LLC – Dallas, TX
23. Library Sales, Inc. dba Sebco Books – Pembroke Park, IL
24. Mackin Book Company dba Mackin Educational Resources – Burnsville, MN
25. Maker Maven, LLC – Magnolia, TX
26. McAllen Sports, Inc. – McAllen, TX
27. MT Library Services, Inc. dba Junior Library Guild – Plain City, OH
28. Nasco Education, LLC – Fort Atkinson, WI
29. Nearpod, Inc. – Dania Beach, FL
30. Netsync Network Solutions – Houston, TX
31. Newsela, Inc. – Pittsburgh, PA
32. Patricia A. Raymond dba Patty Raymond Books/Davica Press & Consulting Services – McAllen, TX
33. Progress Learning, LLC (formerly USATestPrep, LLC) – Atlanta, GA
34. Rainbow Books, Inc. – Crete, IL
35. SanJae Educational Resources, Inc. – Palm Beach Gardens, FL
36. Sarah Ann Cuadra dba The Storybook Garden – Weslaco, TX
37. School Outfitters, LLC – Middletown, OH
38. School-it!, Inc. – Mission, TX
39. Team 1st Technologies, LLC – Albuquerque, NM
40. Textbook Warehouse, LLC – Alpharetta, GA
41. TFD Unlimited, LLC dba TFD Supplies – Fairview Heights, IL
42. Toolkit Technologies, Inc. – Austin, TX
43. Vernier Software Technology, LLC – Beaverton, OR
44. zSpace, Inc. – San Jose, CA

If you have any questions about the evaluation, please feel free to contact the purchasing office at eBuyOne@esc1.net. Region One Education Service Center appreciates you taking the time to submit proposals for services used by the Service Center and values your continued support as a vendor. Thank you again for your participation and interest in the Region One ESC.

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